Technology Equips its Audience with Intelligence

Technology has different faces, we feel it but sometimes we can't define it specifically, it's everywhere. It's a word that is the knack of arranging the world that we haven't experienced yet. Technology is not neutral. We are inside of what we make and it is inside of us. We live in a world of connections and it matters.

Technology matters to businesses the most. They have started using it to the utmost degree and also developed it in better ways. Entrepreneurs concentrate on planning how to use it well so that they increase Return on Investment (ROI) and for betterment, it is used everywhere, for manufacturing, customer care, HR management, etc. There are companies which have launched products which are brand new and modern, and everyone has realized its value.

There are lots of companies available which have created some out-of-the-box technologies. On that basis, Insights Success has chosen most productive and efficient technological companies of India **"The 30 Most Valuable Tech Companies."** Exclusiveness & uniqueness of softwares, products and services are the entities due to which these companies are shortlisted here.

We have **DataWind** company as our Cover Story as it provides best wireless, web-access products and services with low-cost Internet Connectivity. They have manufactured low cost Aakash tablet computer to aid education in India, for Indian Government which is world's cheapest tablet. **Suneet Singh Tuli**, **Co-founder** of DataWind has always dreamed to cater those billions of people around the world who are unable to take benefit of the power of the internet because they can't afford it. Under his guidance DataWind has achieved a lot and have won lots of awards and achievements.

Technology gets renewed daily. So catch up the magazines' every bit, you may learn something new and interesting.

Company Name	Management	Brief
4SPL Technologies India Pvt Ltd 4spl.net	Prashant Kulkarni CEO	4SPL is a design, distribution, product development and services company which provides customer centric solutions.
Arcserve arcserve.com	Nikhil Korgaonkar Regional Sales Director, India & SAARC	Arcserve provide sunified data protection solution that offers comprehensive features and functionality, including industry-proven backup, replication, high availability, and true global deduplication-all managed from a single pane of glass.
BookingJini bookingjini.com	Sibasish Mishra CEO & Founder	BookingJini an Analytical and Intelligent Lead Conversion Platform for Hotel Websites.
CSS Corp csscorp.com	Riyaz Hussain Director IT Infrastructure	CSS Corp provides expertise in supporting enterprise and consumer products, managing IT infrastructures (stand-alone, cloud or mobile-enabled), and deploying networks.
DataWind datawind.com	Suneet Singh Tuli Co-founder Raja Singh Tuli Co-founder	DataWind is a provider of wireless, web-access products and services with low-cost Internet Connectivity.
Eastern Software Systems essindia.com	Sumit Garg Director	ESS offers cutting-edge Enterprise Automation Solutions and I.T. Services across diverse industry verticals and government organizations.
Eben Telecom unifiedbuzz.com & ebeninternational.com	Sam Thomas Founder & MD	Eben Telecom provides customer services helping organizations in Customer Acquisition, Customer Transaction Building and Customer Relationship Management.
Eigen Technologies eigen.in	Sharad Shrivastav Director Somil Saxena COO Pranav Tyagi VP (SENSEnuts IoT) Ankur Tyagi CTO	SENSEnuts full IoT stack & Platform including sensing & control firmware, wireless connectivity, middleware & Cloud based Data Analysis UI. Smart Light Platform.
FORMCEPT formcept.com	Suresh Srinivasan Co-founder	FORMCEPT is a Unified Data Analysis platform that helps Enterprises to get actionable insights from their data faster, thereby, significantly reducing the time taken to convert data into decisions.
Gaia Smart Cities gaiasmartcities.com	Dr. Sumit D Chowdhury CEO & Founder Bipin Kumar Co-founder	Gaia Network enables monitoring/metering services, tracking services and control services that will help cities in India to become 'Smart'. It offers ICT consulting for Smart City Projects.

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Genitek Solutions Pvt. Ltd. genitek.com	Arup Ranjan Dey CEO	Genitek Solutions provides Management Consulting, IT Services, Marketing Services, Branding and Cloud Services.
Harbinger Systems harbinger-systems.com	Swati Ketkar Executive Director	Harbinger Systems provides eLearning software products and content development services.
Ineda Systems inedasystems.com	Balaji Kanigicherla Founder & CEO	Ineda Systems offers innovative and differentiated platforms for IoT and Wearable applications with multiple connectivity options, based on patented I/O virtualization and hierarchical computing technologies.
Internet Moguls internetmoguls.in	Avijit Arya Chief Mogul & Host	Internet Moguls is a complete hybrid tech + and service agency for hotels, restaurants, travel companies, airlines and tourism boards offering end to end digital marketing services.
KAP Computer Solutions kapsystem.com	Ananth Prasath P Founder & CEO	KAP Computer Solution, provider of Telecom Domain VAS Services like BULK SMS Solutions, Short & Long Code Services, Missed Call & Voice Call Services.
Manjrasoft Pty. Ltd. manjrasoft.com	Dr. Rajkumar Buyya Founder & CEO	Manjrasoft Pty Ltd. is an innovative provider of choice for application acceleration services and solutions over Cloud.
Nikom Infrasolutions nikom.in	Asheesh Garg Managing Director & Founder	Nikom Infrasolutions is a service provider of data center consultancy, data center design, engineering, data center project management, data center construction, data center.
Paynear Solutions Pvt. Ltd. paynear.in	Mr. Prabhu Ram Co-founder, MD & Chief Strategy Officer	Paynear Solutions is a transactions processing company, which builds solutions for payment processing, customer and store management, and enabling merchants to offer lots of value added services to their customers, which in turn increases their revenue.
Pioneer Design & Engineering Pvt. Ltd. pioneerdesign.in	Veeravalli MK Prasad CEO & Head Operations	Pioneer Design & Engineering provides Strategic projects/Staffing services in CAD/CAE/PLM software and Automotive Design & Engineering.
Processware Systems processwaresystems.com	Guru Murthy Founder	Processware offers Enterprise solutions over the Cloud through BankSoft. Processware also has an ERP software 'ProdMaster' which focuses on SME's to streamline their operations and derive efficiency in production processes. They also offer CRM solutions based on QR code on the cloud to obtain real time customer feedback.

Company Name	Management	Brief
SAI Technology saitechnolgy.com	Venkat Rayapati President & CEO	SAI Technology provides Cloud Communications-as-a-service (CCaaS), workflow security in all cloud topologies, data/Video security for cloud communications solutions.
SCUBE Scientific Software Solutions scubeindia.com	Debasish Bhattacharya Director	SCUBE Scientific Software Solutions Pvt. Ltd. is a renowned distributor of leading-edge, easy-to-use and affordable scientific software tools pan India and neighbouring.
Siam Computing siamcomputing.com	Khuzema Siam Founder & CEO	Siam Computing offers product development, web presence, services in UI/UX and the tools for enterprises like manufacturing, healthcare, education, hospitality, etc.
Smartshore Services smartshore.us	Amit Saraff Director	Smartshore specializes in Outsourcing Services which includes IT Staffing, IT Application Development IT Infrastructure Management and Knowledge Process Outsourcing.
Solus Security Systems solus.co.in	Narsimha Swamy Co-founder & Director	Solus protect and secure enterprises with advanced systems, both hardware and software, specifically market, Access Control, Time & Attendance, Visitor Management.
Spectra Technologies spectraindia.com	Harbir Ghai MD & Founder	Spectra is offering the widest range of Virtual Desktop in the industry; innovative software & solutions.
SWASH Convergence Technologies swashconvergence.com	Pritam Pal CEO & Product Design Head KENCloud	Swash Convergence delivers exclusive and innovative software solutions to enterprises.
TRANSACTWORLD GROUP transactworld.com	Amoolya Vassa CEO	TRANSACTWORLD GROUP is providing a state of the art Payment Gateway Solution representing an essential infrastructure component for the online payment industry.
Vupadhi Techno Services vupadhi.com	N.Kalyan Chakradhar Reddy, Founder & MD	Vupadhi Techno Services addresses all the issues pertaining to compatibility of Browsers and Operating systems for E-Procurement Applications.
Web Shuttle web-shuttle.com	Ayush Jhawar Founder & CEO	Web Shuttle offers competitive analysis, UI designs and architecture, prototyping launch, promotion, testing and app development, etc.

Manjrasoft Pty Ltd.:

Having "World-first" Cloud Application Platform

In the hunt for a superior speed and performance for IT resources, higher efficient utilization of IT resources, at the same time lower IT infrastructure costs, lower IT operational costs, additionally increased capacity to handle peaks in demand for IT resources, like web applications and services, enterprises are longing for the best enterprise cloud computing platform in the industry. Also, the longing of the enterprises for a safer computing environment, through the use of virtual servers, to reduce the threat of an on site intruder attack on the physical storage devices within a data center is taking them towards cloud computing.

Here comes the best solution available in the market for cloud computing and that is **Manjrasoft Pty Ltd.** Founded in 2008 by veteran IT practitioners who have dedicated their careers to Utility, Distributed and Cloud Computing, Manjrasoft is an innovative provider of choice for application acceleration services and solutions over Cloud.

Manjrasoft's Flagship product 'Aneka'
Having Patented in US, Manjrasoft's flagship product, **Aneka Technology** is driving the company's business. Aneka

is the "world-first" Cloud Application Platform supporting multiple programming models such as Task, Thread, and MapReduce and tools for rapid development of applications, seamless integration of multiple distributed computing resources, including private and public Clouds, and elastic scaling of applications on multiple Clouds depending on customers' Quality of Service (QoS) requirements, which are part of SLA (Service Level Agreement) in market-based Cloud computing environments.

Manjrasoft assists its clients in the creation of enterprise Clouds using their Aneka Cloud Application Platform and train the trainers on foundations of Cloud computing and application programming. They also guide their clients (educational institutions) in the formulation of content for both theoretical and laboratory subjects so that next-generation software engineers they produced as fully grounded in theory and practice.

Dr. Rajkumar Buyya, a Veteran IT practitioner
A globally recognized thought leader in the field of Distribution and Cloud Computing, **Dr. Rajkumar Buyya** is the **Founder** and **CEO** of Manjrasoft.

Having immense industry knowledge and strong personal links to key industry players (such as Microsoft, CA and IBM) in the research and product Dr. Rajkumar architecture/management domains, started Manjrasoft with a zeal to do something extraordinary in Utility, Distributed and Cloud Computing.

Dr. Rajkumar has many accolades to his name, such as *"2009 IEEE Medal for Excellence in Scalable Computing"* for pioneering distributed and Cloud computing utility models to deliver business solutions. He has authored over 525 publications and seven textbooks, including *"Mastering Cloud Computing"* published by McGraw Hill, China Machine Press, and Morgan Kaufmann for Indian, Chinese and international markets respectively.

His efforts have resulted in numerous awards such as Software Technologies for Grid and Cloud computing developed under Dr. Rajkumar's leadership have gained rapid acceptance and are in use at several academic institutions and commercial enterprises in 40 countries around the world. He is one of the highly cited authors in computer science and software engineering worldwide. Recently, Dr. Rajkumar has been

> **We are an innovative provider who are offering different choices for application acceleration services and solutions over Cloud**

Dr. Rajkumar Buyya
Founder and CEO

recognized as *"2016 Web of Science Highly Cited Researcher"* by Thomson Reuters.

Dr. Rajkumar has been working on the development of software systems for utility-oriented Internet computing systems such as Grids and Clouds for over 15 years. Development of applications and management of resources continues to be challenging in these utility-oriented computing systems. Existing technologies, were primarily supporting a single programming model for application development and their deployment on a single platform i.e., either Windows or Unix-class operating environments. To overcome this bottleneck, Dr. Rajkumar and the team created an innovative software platform, Aneka, which supports multiple programming models for rapid creation of applications and their deployment over multiple computing environments in a seamless manner.

Talking about his wonderful journey, Dr. Rajkumar says, "A rapid pace of changes in computing world can be quite challenging. Fortunately, we are able to manage them well as we took extensibility and elasticity as our two core design requirements right from the start."

He further adds, "A persistent effort in good and difficult times and having a firm aim in creating outcomes that matter the most is the secret of success."

Golden Advice for Young Entrepreneurs by Dr. Rajkumar
"The era of Cloud computing is an excellent time for young entrepreneurs to build solutions and application services and offer them to customers world-wide with a minimal investment. If you have an idea for solving problems of Gen Y consumers, you need to move quickly and they may not wait for you too long! So, Be persistent

and have a clear view of users of your solutions."

Focus on the Future
As Manjrasoft Cloud solutions are created with extensibility and elasticity as first class design parameters right from the start, they will be looking into supporting the rapid creation of the emerging Internet of Things (IoT) applications and their seamless deployment on edge and public Clouds.

Dr.Rajkumar adds, "In the beginning Manjrasoft's primary strategy for customer acquisition was direct-marketing. We have been able to successfully demonstrate our value proposition to the customers and attract many high-profile customers. Now with our proven track record and value proposition, we have appointed many Channel partners across India and some in China as part of our growth strategy."